

# plug in the future.

## company profile

- German pure-play technology provider of AC and DC charging solutions for electric vehicles in different public and semi-public, fleet and employee charging applications
- Proven track record of 11 years and more than 22,000 charging points delivered in Germany and 3,000 in Europe
- Strong customer base, including many „blue-chip“ customers such as Deutsche Post, a leading German automotive manufacturer and a leading German retailer as well as Allego, Clever, Telekom, Siemens and EWE Go, and about 150 municipal utility companies
- “One-stop-shop” offering of charging stations including both hardware and software along with services ranging from planning and project management for installation to maintenance and troubleshooting during operation
- Strong focus on R&D, with a 44-strong in-house R&D team
- Leading in EV charging technology development with in-house software solutions and 28 patent families in place
- First to receive certification for compliance of DC charging stations with the German calibration law (Eichrecht) in 2019
- According to the EU, cars are responsible for around 12% of total EU emissions of carbon dioxide (CO<sub>2</sub>), the main greenhouse gas. With its products and services, Compleo enables an emission-free mobility and participates in the energy transition in the transport sector
- Headquarters and production facility in Dortmund (Germany)
- Over 100 % revenue growth in 2020 to EUR 31.2 Mio. (2019: EUR 15.2 Mio.)

## experienced management team



**Checrallah Kachouh**  
Founder, Co-CEO & CTO

- With Compleo since 2009 and Managing Director since 2015
- 22 years of experience in the automotive supply industry and in development and sales of EV charging stations
- Sole and co-inventor of over 90 patent families



**Jens Stolze**  
COO

- Worked as a lawyer and tax advisor before gaining 12 years of experience in various management positions in the investment industry
- Experience includes M&A and cross border transactions as well as in investments in the European renewable energy sector



**Georg Griesemann**  
Co-CEO

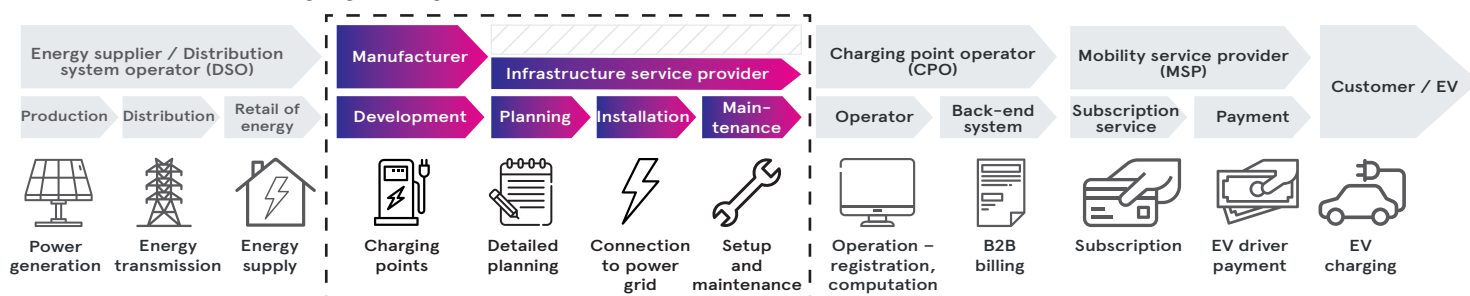
- 11 years of experience as tax advisor and auditor with KPMG and management positions in accounting, real estate, fashion and e-Commerce, including in listed companies for 10 years
- Experience includes capital market transactions, mergers, acquisitions and post-merger integration, financing, and IT-implementation projects



**Peter Gabriel**  
CFO

- Worked as an auditor at KPMG before spending more than 12 years in management positions at a leading international financial investor and as a consultant in private equity
- Extensive experience in the fields of M&A, portfolio management, controlling and financial reporting.

## compleo in the ev-charging ecosystem



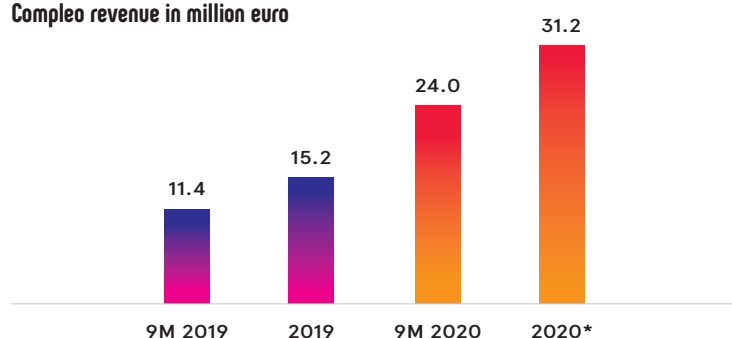
## leading ev-charging technology

- Broad product and software portfolio across own AC and DC charging technology
- Technology leader for more than 11 years based on strong R&D focus and 28 patent families in place
- In-house controller software supporting all state-of-the-art information and communication technology applications of charging station best-in-class back-end communication
- In-house software for dynamic load management of charging hubs
- Data storage and display module for calibration law conformity and consumer and provider protection



## strong revenue dynamic

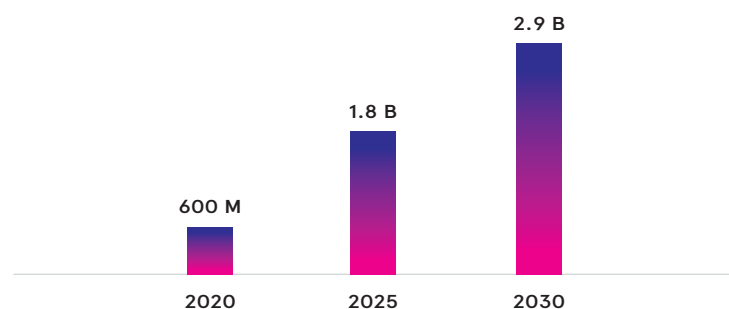
Compleo revenue in million euro



\* preliminary and unaudited

## increasing investment in infrastructure

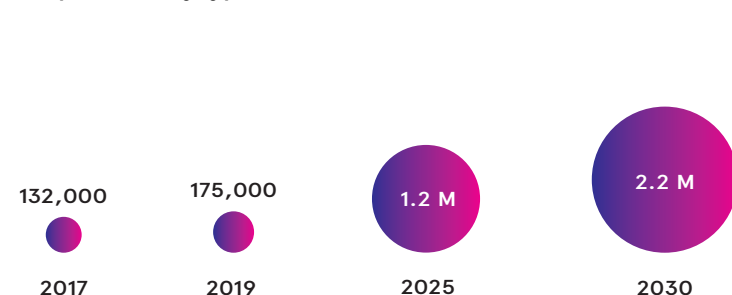
Annual investment in public charging infrastructure in Europe in euro



Source: Transport & Environment, Recharge EU: how many charge points will Europe and its Member States need in the 2020s, January 2020

## attractive growth market

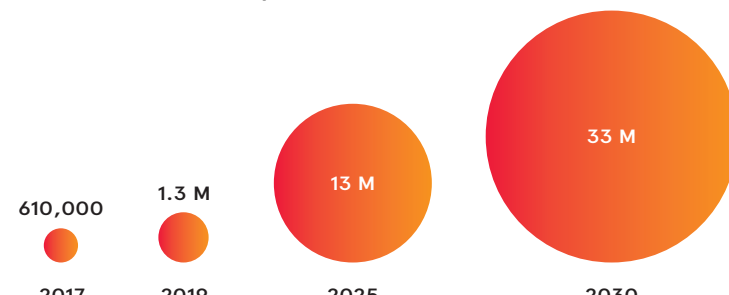
Total public EV charging points installed in the EU



Source: Transport & Environment, Recharge EU: how many charge points will Europe and its Member States need in the 2020s, January 2020

## strong growth in e-mobility

Total EVs on the road in Europe 2015 to 2030



Source: Transport & Environment, Recharge EU: how many charge points will Europe and its Member States need in the 2020s, January 2020

## compleo's key strategic growth pillars

### Expanding capacity for growth



- Expansion to new locations for production facilities, corporate headquarters and research, development centers and testing facilities
- Improving production capacity by further shifting to industrialization in the assembly process

### Technology leadership through R&D



- Product development and investments in new technologies
- Expansion of Compleo's product offering
- Extension of value chain by insourcing production of certain components

### European expansion



- Already delivered 3,000 charge points across more than 10 countries outside Germany
- Investments in European sales, building up a European service platform